

Ruakaka Reserve Board
Statement of Financial Performance
Prev Year Comparison
For the period ended 30 June 2017

| | 2017 | | 2016 | | % Change |
|--|-------------|---------|---------|-----------|----------|
| | % of Income | Jul-Jun | Jul-Jun | \$ Change | |
| Ordinary Income/Expense | | | | | |
| Income | | | | | |
| Fees | | | | | |
| Site | 96% | 504,530 | 492,840 | 11,690 | 2% |
| Storage | 2% | 13,120 | 4,731 | 8,389 | 177% |
| Total Fees | 98% | 517,650 | 497,571 | 20,079 | 4% |
| Interest received | 0% | 53 | 1,192 | (1,139) | (96%) |
| Sundry Income | | | | | |
| shower tokens | 1% | 7,704 | 7,565 | 139 | 2% |
| wireless | 0.2% | 1,275 | 0 | 1,275 | 100% |
| Total Sundry Income | 1.7% | 8,979 | 7,565 | 1,414 | 19% |
| Total Income | 100.0% | 526,682 | 506,328 | 20,354 | 4% |
| Cost of Goods Sold | | | | | |
| Stock | 0.8% | 4,425 | 0 | 4,425 | 100% |
| Total COGS | 0.8% | 4,425 | 0 | 4,425 | 100% |
| Gross Profit | 99.2% | 522,257 | 506,328 | 15,929 | 3% |
| Expense | | | | | |
| ADMINISTRATION | | | | | |
| Accounting Fees | 0.0% | 0 | 3,100 | (3,100) | (100%) |
| Bank Fees | 0.8% | 4,115 | 3,517 | 598 | 17% |
| Fines | 0.0% | 106 | 0 | 106 | 100% |
| General Expenses | 0.1% | 371 | 1,815 | (1,444) | (80%) |
| Insurance | | | | | |
| ACC | 0.3% | 1,551 | 1,859 | (308) | (17%) |
| Domestic | 0.3% | 1,582 | 1,417 | 165 | 12% |
| Machinery Breakdown | 0.1% | 499 | 495 | 4 | 1% |
| Property | 2.6% | 13,542 | 13,744 | (202) | (1%) |
| Insurance - Other | 0.1% | 709 | 568 | 141 | 25% |
| Total Insurance | 3.4% | 17,883 | 18,083 | (200) | (1%) |
| Interest | | | | | |
| Bank | 0.1% | 680 | 50 | 630 | 1,260% |
| Total Interest | 0.1% | 680 | 50 | 630 | 1,260% |
| Licences | | | | | |
| Compliance | 0.1% | 746 | 617 | 129 | 21% |
| Subscriptions | 0.5% | 2,536 | 2,042 | 494 | 24% |
| Licences - Other | 0.6% | 3,302 | 3,983 | (681) | (17%) |
| Total Licences | 1.3% | 6,584 | 6,642 | (58) | (1%) |
| new! Meeting Expenses | 1.7% | 9,091 | 0 | 9,091 | 100% |
| Mileage | 0.1% | 500 | 500 | 0 | 0% |
| Office Rent | 0.2% | 1,200 | 1,200 | 0 | 0% |
| Postage | 0.1% | 421 | 842 | (421) | (50%) |
| Printing | | | | | |
| Consumables | 0.0% | 226 | 450 | (224) | (50%) |
| Copies | 0.3% | 1,711 | 597 | 1,114 | 187% |
| Stationery | 0.6% | 3,025 | 2,320 | 705 | 30% |
| Total Printing | 0.9% | 4,962 | 3,367 | 1,595 | 47% |
| Software | 0.0% | 109 | 0 | 109 | 100% |
| Stationery | 0.2% | 847 | 765 | 82 | 11% |
| Telephone | | | | | |
| Commission | 0.3% | 1,819 | 17 | 1,802 | 10,600% |
| Internet | 0.9% | 4,969 | 3,653 | 1,316 | 36% |
| Line rental | 1.0% | 5,314 | 6,270 | (956) | (15%) |
| Toll calls | 0.1% | 735 | 111 | 624 | 562% |
| Total Telephone | 2.4% | 12,837 | 10,051 | 2,786 | 28% |
| Training | 0.5% | 2,499 | 1,447 | 1,052 | 73% |
| Total ADMINISTRATION | 11.8% | 62,205 | 51,379 | 10,826 | 21% |
| CLEANING | | | | | |
| Consumables - campers | 2.3% | 12,215 | 13,188 | (973) | (7%) |
| Equipment | 0.5% | 2,625 | 2,535 | 90 | 4% |
| Products | 1.7% | 8,835 | 3,348 | 5,487 | 164% |
| Total CLEANING | 4.5% | 23,675 | 19,071 | 4,604 | 24% |
| EQUIPMENT | | | | | |
| Consumables | 0.1% | 584 | 480 | 104 | 22% |
| Hire | 0.5% | 2,670 | 2,649 | 21 | 1% |
| Purchases | 1.7% | 9,069 | 6,236 | 2,833 | 45% |
| Total EQUIPMENT | 2.3% | 12,323 | 9,365 | 2,958 | 32% |
| PROMOTION & MARKETING | | | | | |
| Advertising | 2.7% | 14,001 | 5,258 | 8,743 | 166% |
| Catering | 0.1% | 655 | 699 | (44) | (6%) |
| Conference Expenses | 0.8% | 3,989 | 3,364 | 625 | 19% |
| Donation | 0.0% | 0 | 50 | (50) | (100%) |
| Uniforms | 0.3% | 1,688 | 1,228 | 460 | 37% |
| Total PROMOTION & MARKETING | 3.9% | 20,333 | 10,599 | 9,734 | 92% |

| Name | Description | Amount |
|-------------------------------|------------------------------------|--------------|
| ADMINISTRATION | | |
| Meeting Expenses | | |
| Anthony Clark | Meeting expenses 01/07/16-30/06/17 | 1,515 |
| Janette Spyve | Meeting expenses 01/07/16-30/06/17 | 1,515 |
| John Kearney | Meeting expenses 01/07/16-30/06/17 | 1,515 |
| John van Pomeran | Meeting expenses 01/07/16-30/06/17 | 1,515 |
| Phil Halse | Meeting expenses 01/07/16-30/06/17 | 1,515 |
| Ron MacFarlane | Meeting expenses 01/07/16-30/06/17 | 1,515 |
| Total Meeting Expenses | | 9,091 |

| Date | Name | Description | Amount | Balance |
|-----------------|--------|----------------------------|--------|--------------|
| CLEANING | | | | |
| Products | | | | |
| 31/12/2016 | ALSCO | Terracyclic cartridges x 5 | 2,000 | 2,000 |
| 20/12/2016 | Ecolab | bathroom cleaner | 1,385 | 3,385 |
| 20/12/2016 | Ecolab | sanitiser | 1,135 | 4,520 |

| Date | Name | Description | Amount | Balance |
|----------------------------------|---------------------------|--|----------|------------------|
| PROMOTION & MARKETING | | | | |
| Advertising | | | | |
| 02/06/2017 | AA Tourism Publishing Ltd | touring map, holiday/regional visitor/guides, Lions series | 5,535.00 | 5,535.00 |
| 30/11/2016 | Jasons | Jasons Map | 1,610.00 | 7,145.00 |
| 14/10/2016 | Family Parks | NZ Park fee Oct16-Jun17 | 1,500.00 | 8,645.00 |
| 30/06/2017 | total Idea Co | website updates | 1,229.60 | 9,874.60 |
| 31/07/2016 | total Idea Co | website update | 1,000.00 | 10,874.60 |

Ruakaka Reserve Board
Statement of Financial Performance
Prev Year Comparison
For the period ended 30 June 2017

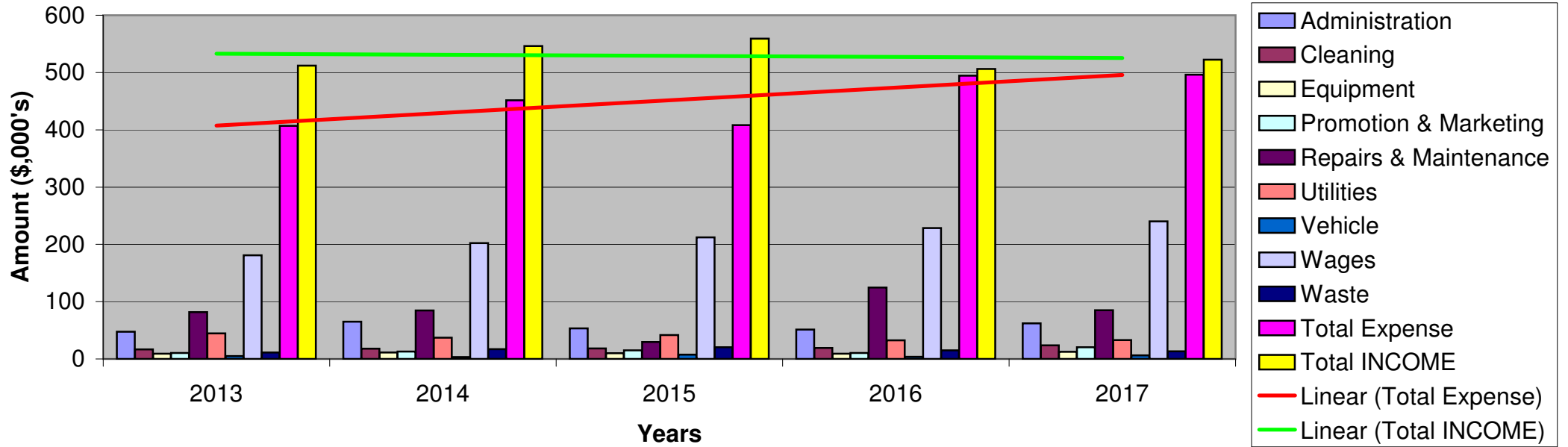
| | 2017 | | 2016 | | | |
|--|--------------|----------------|----------------|-----------------|--------------|--|
| | % of | | | | | |
| | Income | Jul-Jun | Jul-Jun | \$ Change | % Change | |
| REPAIRS & MAINTENANCE | | | | | | |
| Building | 12.4% | 65,500 | 91,810 | (26,310) | (29%) | |
| Equipment | 2.0% | 10,633 | 5,336 | 5,297 | 99% | |
| Grounds | 1.6% | 8,632 | 26,076 | (17,444) | (67%) | |
| Plant | 0.0% | 133 | 1,339 | (1,206) | (90%) | |
| Total REPAIRS & MAINTENANCE | 16.1% | 84,898 | 124,561 | (39,663) | (32%) | |
| UTILITIES | | | | | | |
| Camp Fuel - diesel/petrol | 0.6% | 3,265 | 3,256 | 9 | 0% | |
| Electricity | 4.3% | 22,627 | 22,669 | (42) | (0%) | |
| Gas | 0.3% | 1,635 | 2,014 | (379) | (19%) | |
| Water rates | 1.0% | 5,522 | 4,415 | 1,107 | 25% | |
| Total UTILITIES | 6.3% | 33,049 | 32,354 | 695 | 2% | |
| VEHICLE EXPENSES | | | | | | |
| Fuel | 0.5% | 2,810 | 1,478 | 1,332 | 90% | |
| Registration & Licences | 0.0% | 200 | 717 | (517) | (72%) | |
| Repairs & Maintenance | 0.7% | 3,449 | 1,544 | 1,905 | 123% | |
| Total VEHICLE EXPENSES | 1.2% | 6,459 | 3,739 | 2,720 | 73% | |
| WAGES | | | | | | |
| Accommodation Allowance | (1.1%) | (5,800) | (4,613) | (1,187) | 26% | |
| Employee Deductions | 0.0% | 0 | 0 | 0 | 0% | |
| Gross Earnings | | | | | | |
| Staff | 36.1% | 190,317 | 198,008 | (7,691) | (4%) | |
| Casuals | 9.8% | 51,569 | 31,231 | 20,338 | 65% | |
| Total Gross Earnings | 45.9% | 241,886 | 229,239 | 12,647 | 6% | |
| Kiwisaver Employer | 0.7% | 3,806 | 3,909 | (103) | (3%) | |
| Tool Allowance | 0.0% | 71 | 0 | 71 | 100% | |
| Total WAGES | 45.6% | 239,963 | 228,535 | 11,428 | 5% | |
| WASTE REMOVAL | | | | | | |
| bins | 1.2% | 6,383 | 6,842 | (459) | (7%) | |
| liquid | 0.6% | 3,130 | 3,130 | 0 | 0% | |
| Trade Waste | 0.7% | 3,678 | 4,839 | (1,161) | (24%) | |
| Total WASTE REMOVAL | 2.5% | 13,191 | 14,811 | (1,620) | (11%) | |
| Total Expense | 94.2% | 496,096 | 494,414 | 1,682 | 0% | |
| Net Ordinary Income | 5.0% | 26,161 | 11,914 | 14,247 | 120% | |
| Net Income | 5.0% | 26,161 | 11,914 | 14,247 | 120% | |

\$8,504 diverted to Balance Sheet Fixed Assets

| R&M-Buildings | Total | Budget | Variance |
|---------------|---------------|--------|----------|
| camp 5 | 51,745 | 76,216 | -24,471 |
| General | 6,946 | | |
| cabins | 2,485 | | |
| camp 2 | 1,428 | | |
| kitchen cabin | 990 | | |
| staff room | 901 | | |
| camp 8 | 669 | | |
| cabin2 | 98 | | |
| camp 4 | 90 | | |
| Staff House | 81 | | |
| rat block | 40 | | |
| laundry | 27 | | |
| Total | 65,500 | | |

| Fixed Assets Purchased 2017 | Name | Total |
|--------------------------------|----------------------------|--------------|
| Buildings | new cabins | 3,150 |
| Buildings Total | | 3,150 |
| Equipment | Electrical Testing Machine | 1,650 |
| | Makita plunge saw | 1,289 |
| | Oven - mini | 451 |
| | Washing machine - Simpson | 602 |
| Equipment Total | | 3,993 |
| IT | office computer | 1,070 |
| | phone upgrade | 291 |
| IT Total | | 1,361 |
| Total Fixed Assets 2017 | | 8,504 |

5 Year Trend



| Expenses as % of income 2013-2017 | |
|-----------------------------------|-----------------------|
| 40% | Wages |
| 15% | Repairs & Maintenance |
| 11% | Administration |
| 7% | Utilities |
| 4% | Cleaning |
| 3% | Waste |
| 3% | Promotion & Marketing |
| 2% | Equipment |
| 1% | Vehicle |

Camp 8 Ablution Block \$167,834



Diesel Tank \$39,945 (no photo)

2 new cabins \$22,259



Staff House refurbishment \$13,562



Compound Fence \$7,521



Container: Office \$4,976



Crem Block Kitchen Extension \$128,056



Shadesail \$17,866



Managers House refurbishment \$12,387



| Buildings | Total | Plant | Total | Repairs & Maintenance | Total |
|-----------------------|------------------|------------------------------------|------------------|-----------------------|------------------|
| Camp 8 Ablution block | \$ 167,834 | Ruakaka Sewerage Scheme connection | \$292,000 | Building | \$ 272,754 |
| Crem | \$ 128,056 | camp 5 | \$36,463 | Equipment | \$ 29,762 |
| diesel tank | \$ 39,945 | Camp 8 Ablution block | \$31,781 | Grounds | \$ 86,105 |
| cabinsx2 | \$ 22,259 | diesel tank | \$9,300 | Plant | \$ 17,129 |
| shadesail | \$ 17,866 | Crem | \$6,500 | Grand Total | \$405,749 |
| Staff House | \$ 13,562 | Grundfos Pump | \$1,531 | | |
| Managers House | \$ 12,387 | Grand Total | \$377,575 | | |
| compound fence | \$ 7,521 | | | | |
| container, office | \$ 4,976 | | | | |
| Office | \$ 325 | | | | |
| Grand Total | \$414,731 | | | | |